

VMware View Pilot Services



The Challenge

More and more, healthcare organisations are transforming their IT infrastructure with virtualisation, replacing traditional computers with virtual machines that can be rapidly provisioned, securely managed and controlled cost-effectively. VMware View enables IT organisations to extend the well accepted benefits of virtualisation into the desktop estate but unlike server projects that are limited to the data centre, desktop virtualisation projects are user-facing and have wide proliferation across an organisation. Reluctance among staff to release control of their desktop to IT staff can inhibit adoption of desktop virtualisation, depriving Trusts from reaping the technology's many benefits. This translates to a requirement for increased stakeholder involvement during the planning stage and greater consultation when assessing the solutions validity.



Our Approach

BDS Solutions offers tailored end-to-end consulting services and a short project execution timeline designed to ensure each Trust delivers an appropriate virtual desktop the first time whilst avoiding potential hazards. We are uniquely positioned to blend in-depth virtualisation experience and our insight into the specific client side requirements of NHS organisations developed during practical experience of conventional desktop deployments. BDS Solutions are both VMware Enterprise Partners with a Desktop Virtualisation competency and Microsoft Gold Partners accredited to deliver Desktop Deployment Planning Services for Windows XP and Windows 7. This unified approach ensures our customers are best positioned to understand and capitalise on a combination of market leading VMware virtualisation technology and the latest Microsoft desktop Operating Systems.

The Benefits

Developed in response to demand from our healthcare customers nationwide, the BDS Solutions VMware View Pilot Services helps determine the best way to implement custom desktop virtualisation solutions that meet your organisation's individual needs, including simulated or actual device and connectivity conditions. VMware View Pilot Services employ VMware best practices and real-world virtualisation expertise to design and deploy small-scale implementations of VMware View to validate its ability to solve specific business challenges. This professional services offering allows customers to evaluate desktop virtualisation capabilities and fine-tune success criteria prior to a larger-scale deployment, minimising risk, transferring knowledge, building confidence among end users and demonstrating the benefits of desktop virtualisation. The prime objective is to measure end-user satisfaction thereby demonstrating the viability and advantages of deploying VMware View across the estate.

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